



23<sup>rd</sup> Feb 2009 - Cannes

## LETN - Awarded VMware “Rising Star in EMEA” at PartnerWorld 2009

LETN Solutions Limited, the Reading based IT managed services and infrastructure specialist, today announced that it has been awarded the VMware Rising Star of the year award for EMEA.

The award was presented at the VMware Partner Awards ceremony at the Palais des Festivals in Cannes, France, as part of VMworld Europe 2009, which was attended by over 4,700 IT professionals and executives, developers, technology Vendors, journalists/Bloggers and industry experts.

The award is recognition of LETN’s growing virtualization business and commitment to training their staff to the highest standards.

LETN were the only UK partner to receive an EMEA Region award at VMworld 2009!

LETN have been working hard to spread the word about virtualization in 2008, delivering solutions that increase consolidation, provide excellent business continuity protection, reduce administration costs

and deliver Disaster Recovery features.

They have done this by training both their technical and sales

team to a very high level and this includes giving them the skills to consult through white boarding sessions so that every client understands how virtualization will fit into his or her environment. Every solution LETN design is tailored to meet their client’s specific requirements.



**Steve Denby, Sales Manager for LETN Solutions stated:**

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Our solutions have proven very popular and by solving our clients business issues with virtualization we have grown our VMware sales by over 800% in a single year, there are some 11,061 VMware partners in the EMEA Region and only ten partner awards were announced so we are proud to stand out from the crowd. This special award is recognition of LETN’s commitment to helping businesses adopt virtualization technology and delivering true cost savings in what is a very difficult economic climate.

LETN will continue to spread the message that virtualization is the future of IT infrastructure in 2009, why not book one of our free virtualization workshops to discover what VMware’s technology can do for your business?

If like many others you are facing higher demand on

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reduced budgets then LETN can help!



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